PRICE EDWARDS

AND COMPANY

2020 OKC

MIDYEAR
RETAIL
MARKET
SUMMARY





2020 OKC MIDYEAR

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RETAIL MARKET SUMMARY

66 Never in modern history have we been in the middle of a global pandemic, social upheaval caused by a racial awakening, an energy bust, and a divisive Presidential election all at the same time.

And while the pandemic is the biggest problem for retail, the effects of the downturn in our energy sector shouldn't be underestimated. As David Brooks noted in a recent Op-Ed, (the environment we're in now) "has created a moral, spiritual and emotional disaster. Americans are now less happy than at any time since they started measuring happiness nearly 50 years ago." What does this mean for our retail market, no one knows with any certainty. If anyone tells you otherwise, do not believe them. Here is what we do know.

The last three months have been brutal for the nation, the economy and retail. Overall retail sales were down 8 percent in March, 22 percent in April (PNC Real Estate). May sales rebounded 17 percent but remained 8 percent below prepandemic levels (New York Times). Most non-essential retailers were closed for at least two months (some still are) and had zero sales during that period. But retail isn't a monolithic market, there were winners and losers.

Winners: Grocery, dollar stores, discounters (especially Walmart & Target), take-out restaurants, and of course, Amazon.

Losers: Fashion, entertainment concepts, personal services, sit-down restaurants, gyms and fitness. Theaters (along with hotels) fit in their own biggest-loser category. Oklahoma has opened back up, most retailers are open and have generally reported better than expected sales, though not at pre-pandemic levels.

So far, Oklahoma has not been hit as hard as much of the rest of the country, particularly larger markets, many who are still shut down to some degree.

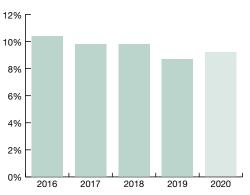
Tenants and landlords have both been scrambling the last few months. Tenants trying to enhance and preserve liquidity and landlords working with tenants and lenders. In general, smaller, local tenants have sought relief one way or another (with the exception of the above winners who have been open the entire time), most typically: 1) Forgivable PPP loans through the CARES Act. These funds may be spent on payroll and rent among other expenses, allowing many smaller tenants to stay current on their rent. 2) One to three months of rent relief from landlords – deferral of rent was much more common than abatement. Most national tenants have drawn down lines of credit and sought (or demanded) relief from landlords; most common relief terms have been one to three months of deferred rent. Changes to leases sought by landlords (relaxing co-tenancy requirements, early lease extensions, eliminating onerous lease provisions) have required some level of rent abatement.

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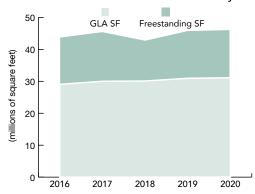


MARKET RESEARCH

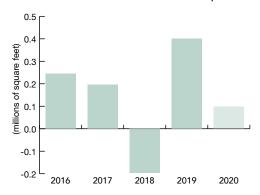




OKC Total Retail Market Inventory



OKC Total Retail Market Absorption





V's Barbershop www.vbarbershop.com @vsquailspringsokc



Both local and national tenants have furloughed or laid-off hundreds of thousands of workers. There was no landlord relief in the CARES Act. Most have reached out to their lenders for relief and typically received either a few months of interest only payments or deferral of payments.

As chaotic as the last four months have been, our real concern is the next six months. Rightly or wrongly, we have scared a certain percentage of our population to the point that they seldom leave their house. Consumers are also being conservative with their disposable income and voluntary expenses. Together, these patterns are important as many retailers won't recover completely until consumers start to shop again at pre-pandemic levels. Add to this that many smaller retailers have lived on the PPP funds and landlord relief over the past few months. Now that the relief has run out, many of these locals will have great difficulty. There will also be some concepts - theaters, fitness, etc, that are going to have a hard time operating until there's a vaccine. Which brings us to national tenants. The market has already started to see a number of closures and bankruptcies – Tuesday Morning, Pier 1, Stage Stores, GNC to name a few – and there will be many more. One way to look at it is that current conditions are accelerating the market. That is, tenants that were weak to begin with, poor operators or had high levels of debt and would have failed or reorganized in the next three years or so will all fail or be reorganized in the next twelve months instead. Many national retailers will take advantage of bankruptcy to shed both debt and underperforming stores. Local and smaller retailers in the same position are much more likely to just close. 66 The next six to twelve months will be critical, defined by uneven performance by retailers, difficult negotiations between tenants and landlords, closures and bankruptcy. ??

This will be exacerbated by the continued uncertainty added by the pandemic, the protests, the energy bust and the election. If there is another shut-down due to the covid pandemic, full or partial, it could be devastating to certain retailers.

But, keep this in mind – retail was healthy prior to this convergence of events. It will be healthy again, different, but healthy. Many of the winners will grow and expand. There will be new concepts. E-tailers will continue to see the benefit of brick and mortar stores. But, how long will it take to reach stability? Will changes in consumer behavior during the pandemic permanently change shoppers' behavior? How will the marketplace be changed? Will the increase in E-sales be permanent? Let's repeat, no one knows with certainty. So, hang on, the year in retail is just about to get interesting.

Probably not the right way to market this report, but don't pay much attention to the numbers. Expect more vacancy over the remainder of the year as the year-end numbers will more accurately reflect the effects of current economic conditions. Overall market vacancy came in at 9.2 percent at mid-year compared to 8.7 percent as the year began. We see most of this increase related to general softness in the economy prior to the pandemic. As noted, retailers were hurt hard by the two-month shutdown, but how they perform over the rest of year will be telling.





Our survey tracks 31.1 million square feet in 290 buildings of over 25,000 square feet and 14.9 million square feet of stand-alone buildings for a total market of 46 million square feet. There continues to be a significant number of smaller strip centers in the market (under 25,000 s.f. in size). We estimate there are close to 11.5 million square feet of these properties in the market.

QUICK HITS

According to the U.S. Census Bureau, retail sales during May 2020 were **up 17.7%** seasonally adjusted from the prior month but down 6.1% year-over-year.

That follows a record-setting 14.7% drop in April 2020 (month-over-month).

27 Retailers at Risk for Bankruptcy

Ascena L Brands

J. Jill Tailored Brands

RTW RetailWinds Children's Place

JC Penney Destination XL

Neiman Marcus Caleres

Stein Mart At Home

Rite Aid The Container Store

Kirkland's Tuesday Morning

GameStop Wayfair

GNC Home Goods

Party City Conn's

Christopher & Banks Chewy

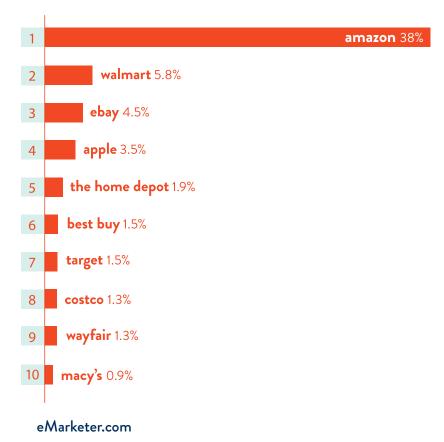
Express Michael's

Francesca's



infrared fitness studio oklahomacity-quailsprings

Top 10 Companies in the US, Ranked by Retail E-commerce Sales Share, 2020



May's positive momentum, but at a slower rate; consumers are out and spending, encouraged by the better weather, promotions, and general desire to return to normal life. Despite these positive trends, soft sales trends on a year-over-year basis are likely to continue into the second half, as consumers face rising unemployment and falling disposable income, especially without the benefit of additional stimulus checks. Even as sales improve, margins could be pressured in certain segments as seasonal merchandise becomes obsolete, requiring deep discounts to move inventory and prepare for the next season (back to school and holiday).

CreditNTell

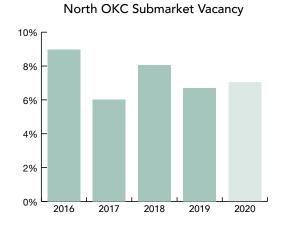


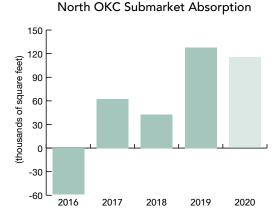
The North Oklahoma City submarket is our largest concentration of retail. Of the 7.2 million square feet of space in the submarket, nearly half is along the Memorial Road Corridor. Virtually every major national retailer in our market has a presence here and, while activity has slowed, retailers continue to look in this area to expand or possibly upgrade locations due to anticipated closures. This submarket will no doubt remain our primary retail corridor and will have the most activity, both good and bad, over the next year.

The area around Penn Square Mall, Oklahoma's leading mall, is probably even more highly desired among retailers, but there is limited availability of land for development. Both Quail Springs Mall and Penn Square Mall face significant challenges upon reopening. Quail Springs Mall in particular given that it was showing some signs of weakness prior to the shut-down and its more recent focus on fitness and entertainment tenants which have struggled with current operation restrictions. The current environment also may change the timing of future planned developments, including the next phase of Chisholm Creek and Oak, the planned mixed-use development across from Penn Square. Flix construction is nearly complete at the Half, but an opening date has not been announced.



LUAwww.luaokc.com / @luaokcplaza





	5 % / L . L		Total	Available		5 . 4		
North	Built/Updated	Leasing Agent	Space	Space	Vacant	Rate 1		Anchor Tenants
50 Penn Place	1973/2000	In-Rel Properties	86,802	35,862	41.31%	\$15.00	\$15.00	Full Circle Books,
NW 50th St & N Pennsylvania Ave	1001 (1002	Chad Khoury	40.500	11.050	24160	£10.00	612.00	Belle Isle Brewery
6900 Place	1981/1992	CBRE/OKLA	49,502	11,958	24.16%	\$10.00	\$12.00	Ted's Cafe Escondido
6900 N May Ave	2000	Stuart Graham/Kendra Roberts	422.222	18,993	4 200/	£20.00	¢20.00	Four Star Fitness
Belle Isle Station NW Expressway & N Classen Blvd	2000	CBRE/OKLA Mark Inman/Stuart Graham	433,333	10,773	4.38%	\$20.00	\$20.00	Walmart Supercenter, Old Navy, Nordstrom Rack
Britton Plaza Shopping Center	1975	Gerald Gamble Co.	27,340	2,550	9.33%	\$12.00	\$12.00	Johnnie's Charcoal Broiler,
2648 W Britton Rd	17/3	Gerald Gamble	27,310	2,330	7.55 10	\$12.00	\$12.00	ND Foods
Britton Square	1983	Rally Group	107,821	5,280	4.9%	\$9.00	\$12.00	A-1 Pet Emporium,
N May Ave & NW Britton Rd		Tommy Garrison						The Smoking Boar
Camelot Square	1984	Blanton Property Company	107,799	4,463	4.14%	\$0.00	\$0.00	Cox Communications,
NW 122nd St & N Pennsylvania Ave		Jeff Bolding						Casa Perico's
Casady Square	1953/1995	Interwest Realty	141,140	35,534	25.18%	\$13.95	\$14.00	CVS Pharmacy, Walgreens
W Britton Rd & N Pennsylvania Ave		George Huffman						
Centennial Plaza	1993	CBRE/OKLA	233,794	51,850	22.18%	\$12.00	\$16.00	Best Buy,
5801 N May Ave		Mark Inman						Home Depot
Charter At May	1963/1996	Price Edwards & Company	90,474	38,250	42.28%	\$14.00	\$16.00	Interior Fabrics, Tuesday Morning,
9494 N May Ave		George Williams/Ev Ernst/Jacob Simon						Bank of America
Chisholm Creek	2016	Medallion Group	285,883	45,411	15.88%	\$30.00	\$40.00	Top Golf, I-Fly, Republic
Memorial & Pawnee Drive		Whitney Rainbolt						Cabela's, Fuzzy's
Classen Curve	2008	Blanton Property Company	123,629	2,750	2.22%	\$0.00	\$0.00	Republic, Sur La Table, Warby
5820 NW Grand Blvd		Tom Blanton						Parker, Red Coyote, Iululemon
Collonade Shopping Center	1984	Brady Properties	59,000	1,800	3.05%	\$10.00	\$12.00	Lindsey Medical
9600 N May Avenue	1501	Ali Ghaniabadi/Mason Ghaniabadi	37,000	1,000	3.0370	\$10.00	\$12.00	Caffe' Pranzo
Colonial Plaza	2003	Eric Roberts	141,456	0	O%	\$18.00	\$8.00	Homeland, The Garage,
9225 N May Ave		Eric Roberts						Cato
Country Club Corner	1959/1985	JAH Realty	53,481	0	Ο%	\$16.00	\$25.00	Sprouts,
6410 N May Ave		Elise Lopez						Half Price Books
Country Club Village	1970/2003	CBRE/OKLA	30,846	0	O%	\$20.50	\$16.00	Beau's Wine Bin
2800 W Country Club Dr		Susan Davis Jordan/Kelsey Gilbert						Edward Jones
Cross Rock Shops	2001	Medallion Group	24,578	1,299	5.29%	\$19.00	\$22.00	ME/CU Credit Union,
3521-3561 W Memoral Rd		Whitney Rainbolt						McAlister's Deli
Fenwick Plaza	2009/2015	Westbrook Properties	41,804	1,133	2.71%	\$10.74	\$20.64	Allstate.
16524 N Pennsylvania Ave	400=	Gretchen Bybee	0.44=0.4	0.00	0.000	***	***	Fenwick Liquor
French Market Mall	1985	CBRE/OKLA	244,724	9,585	3.92%	\$8.00	\$25.00	Bed Bath & Beyond,
2836 NW 63rd St	1982/2008	Mark Inman	66,662	2,746	4.12%	\$18.00	¢22.00	Staples, Petco
Gold's Gym Center	1902/2006	NAI Sulivan Group David Hartnack/Sam Swanson/Nathan	00,002	2,/40	4.1270	\$10.00	\$22.00	ATT Flagship Store,
2301 W. Memorial		Wilson						Gold's Gym, Chuck E Cheese
Golden Court	2010	CBRE/OKLA	26,000	2,750	10.58%	\$12.00	\$16.00	T-Mobile
1121 NW 23rd St		Kendra Roberts	10, 100		40 2004	***	***	Rent-A-Center
Highland Park Shopping Center	2009	CBRE/OKLA	42,428	5,400	12.73%	\$20.00	\$20.00	Louie's, Upper Crust Pizza,
W 178th St & N Western Ave	1079 /1000	Stuart Graham/Mark Inman	22.627	0	00/	¢11.00	£12.50	The Sushi Bar
Lakehurst Plaza 8028 N May Ave	1978/1990	Jacmor, Inc	32,637	0	О%	\$11.00	\$13.50	Gulfport Fish Market Movement Innovations Dance
Lakeside Shops	1964/2011	Pippin Properties	68,179	7,965	11.68%	\$11.00	\$18.00	Firestone/Bridgestone,
7500 N May Ave	1704/2011	Phil Pippin	00,1/ >	7,505	11.00%	\$11.00	\$10.00	Freddy's Frozen Custard
Lakewood Shopping Center	1980/2015	Oxford Group	64,937	0	O%	\$10.00	\$12.00	Natural Grocers
6901 N May Ave		Gabby Villareal	. ,			,		
Mathis Brothers Village	2016	Owner Managed	80,000	0	0%	\$0.00	\$0.00	Mathis Brothers Sleep Center,
3400 W Memorial Rd		Ü						Ashley Furniture
Mayfair Place	1978	Price Edwards & Company	95,000	7,091	7.46%	\$12.00	\$15.00	Akin's, Chick Fil-a
2900 NW 63rd St		Karleen Krywucki						PetsMart, Big Lots
Memorial Square	2006	CBRE/OKLA	225,000	9,881	4.39%	\$23.00	\$26.50	Super Target, Marshalls,
13730 N Pennsylvania		Mark Inman/Stuart Graham						DSW, Golf Galaxy
Midland Center	1961	Price Edwards & Company	54,272	3,503	6.45%	\$0.00	\$0.00	Conn's,
NW Expressway & Independence		Ev Ernst/George Williams/Girma Moaning						Panera Bread
Nichols Hills Plaza	1963	Blanton Property Company	144,672	8,880	6.14%	\$0.00	\$0.00	CK & Company, Trader Joes,
6501 Avondale Dr		Tom Blanton						Starbucks, Balliet's

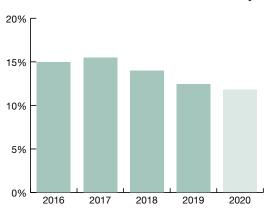
North	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
North Penn Plaza	1970/71	Owner Managed	32,000	0	0%	\$20.00	\$20.00	Bank of The West
5601 N Penn Ave		o .						
Penn Square Mall	1960/1988	Simon Property Group	1,080,000	5,500	0.51%	\$0.00	\$0.00	Apple, Dillards,
1901 NW Expressway		Robert Alexander						Macy's
Penn-Hefner Plaza	1973/1977	Price Edwards & Company	67,805	9,800	14.45%	\$11.00	\$13.00	Beauty World
2121 W Hefner Rd		Aaron Diehl						,
Plaza at Quail Springs	2005	JAH Realty	144,723	7,100	4.91%	\$14.00	\$0.00	Dollar Tree,
2221 NW 138th St		Elise Lopez						At Home
Quail Plaza	1965/1991	Morris Enterprises	194,510	26,877	13.82%	\$12.00	\$17.00	Dollar Tree, Planet Fitness
10950 N May Ave		Kevyn Colburn						
Quail Springs Mall	1980/1999	Brookfield Properties	1,150,627	30,500	2.65%	\$0.00	\$0.00	Dillard's, Llfetime Fitness,
W Memorial Rd & N Penn Ave		Tyler Cassell/Chris Milkie						Von Maur
Quail Springs MarketPlace	1998	CBRE/OKLA	410,613	13,828	3.37%	\$15.00	\$30.00	Old Navy, Michaels
W Memorial Rd & N Penn Ave		Mark Inman						,
Quail Springs Village	1983	JAH Realty	26,350	1,400	5.31%	\$30.00	\$20.00	Pier 1 Imports, Cowboy
	1505		20,330	1,100	3.3170	\$30.00	\$20.00	Chicken,
13801 N Penn Ave		Elise Lopez	40.04			***	***	Once Upon A Child
Quail Village	2007	Caliber Property Group	49,845	0	Ο%	\$20.00	\$20.00	Cafe 7, Lush,
14101 N May Ave	1071 11001	Robin O'Grady	202407	0.4.505	47.000	040 = 4	047.50	Coolgreens
Shoppes At Northpark	1971/1981	Morris Enterprises	202,106	34,527	17.08%	\$13.74	\$16./9	B.C. Clar,k
12100 N May Ave	2017	Kevyn Colburn	=0.000	4.000	0.400	***	***	Rococo Restaurant
Shoppes at Quail Springs	2016	Price Edwards & Company	73,000	6,292	8.62%	\$28.00	\$25.00	Salons by JC,
13601 N May Avenue	2042	George Williams	00.054		4=40	***	****	Salata Salad
Shops @ Quail Springs	2012	Blanton Property Company	90,856	1,595	1.76%	\$0.00	\$0.00	Dick's Sporting Goods
NW 146th & Pennsylvania		Tom Blanton						Petco, Zoe's
Shops At North Penn	2017	CBRE/OKLA	33,750	10,200	30.22%	\$24.00	\$24.00	Hollie's, Neighborhood Jam
NW/C 150th & N Penn Ave	1001	Stuart Graham/Mark Inman	90.00/	14102	15.0.40/	£14.00	612.00	CVCN CILD
Spring Creek North	1981	JAH Realty	89,006	14,192	15.94%	\$14.00	\$12.00	CVS Pharmacy, Sally Beauty,
12200 N May Ave	2010	Elise Lopez	42.444	F 00F	12.570/	¢20.00	¢20.00	Family Dollar
Ten-O1 West Retail Center	2018	Newmark Grubb Levy Strange Beffort	43,444	5,895	13.57%	\$28.00	\$28.00	Smoothie King, Club Champion
1001 W Memorial Rd	1020/2014	Jay Cohlmia/Danny Ojeda/Michael Rapella	10.107	1274	2.150/	¢22.00	¢10.00	Jimmy John's
The Rise	1920/2014	Land Run Commercial	40,407	1,274	3.15%	\$22.00	\$18.00	Anytime Fitness
511 NW 23rd St	2002	Troy Humphrey/Anna Russell	27.60.4	0.070	24.070/	620.00	622.00	Cox Cable, Interior Gilt
The Shoppes at North Pointe	2002	Price Edwards & Company	37,684	9,068	24.06%	\$20.00	\$22.00	Jimmy's Egg
W Memorial Rd & N May Ave	2000	George Williams	74 991	0	0%	\$0.00	\$0.00	City National Bank Whole Foods, West Elm
The Triangle @ Classen Curve	2009	Blanton Property Company Tom Blanton	74,881	0	0%	\$0.00	\$0.00	
6001 N Western	2007		20.712	17.001	E0.010/	¢20.00	£20.00	Anthropologie
The Veranda	2006	Blackstone Commercial Property Advisors	29,712	17,801	59.91%	\$20.00	\$20.00	Stella Nova
150th St & N Western Ave Town & Country Village Shopping		David Bohanon						All Fur Paws
Center	1982/1992	Brady Properties	43,491	2,450	5.63%	\$12.00	\$14.00	Backwoods,
12325 N May Ave		Ali Ghaniabadi						Subway, At the Beach
Village at Quail Springs	2004	CBRE/OKLA	100,404	0	0%	\$14.00	\$14.00	Best Buy,
2201 W Memorial Rd		Mark Inman/Stuart Graham						Hobby Lobby
Village Park South	1972/2016	NAI Sullivan Group	42,573	1,625	3.82%	\$10.00	\$12.00	Cashland,
10405 N May Ave		David Hartnack/SamSwanson/Nathan Wilson						Farmers Insurance
Village Plaza	1964/1989	Price Edwards & Company	47,580	2,600	5.46%	\$8.00	\$8.00	Westlake Ace Hardware,
1501 - 1529 W Britton Rd		George Williams						Dollar General
Wilshire Village	1986	Scott Samara,M.D.	27,000	0	O%	\$11.00	\$12.00	Sherwin Williams, Makeup Bar, The Oil Tree
W Wilshire Blvd & N Western Ave								wakeup bar, The Oil Tree
North Totals			7,315,560	517,458	7.07%			



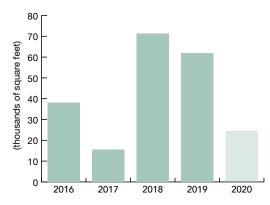
The Northwest submarket is the only submarket that showed a modest improvement in occupancy, moving from 87.6 percent to 88.2 percent at mid-year. Council Crossing and Market Place OKC, properties with long-term vacancy issues, have been able to address some of their vacancy and accounted for much of the improvement. It is one of the more mature submarkets in the city and continues to see limited new development. For many retailers, this market is their second or third choice. This is reflective of the area demographics and the distressed condition of some of these properties: the northwest submarket is characterized by established neighborhoods with limited population growth and relatively unchanged demographics. This is another submarket with a significant reliance on small shop and local tenants, many of whom are being hurt by the pandemic and resulting economic strains.



Northwest OKC Submarket Vacancy

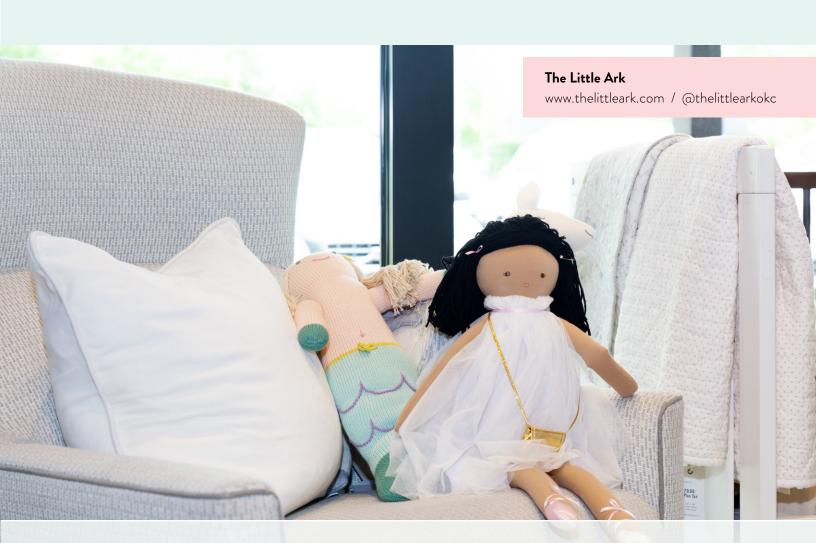


Northwest OKC Submarket Absorption

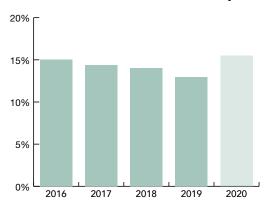


Northwest Built/Updated Leasing Agent Space Space
Dan Dill
Affordable Dentures Affordable Dentures Affordable Dentures
Brixton Square 1985 Creek Commercial Realty, LLC 122,042 26,576 21,78% \$8.00 \$16.00 Panera Bread, T-Mobile, Clearsight Center 7101 NW Expressway Ethan Slavin/AJ Tolbert Clearsight Center Clearsight Center Cornerstone Plaza 1958/2007 Price Edwards & Company 65,285 14,010 21,46% \$8.00 \$10.00 Family Dollar, City Bites NW 39th St & N MacArthur Blvd George Williams
7101 NW Expressway Ethan Slavin/AJ Tolbert Clearsight Center Cornerstone Plaza 1958/2007 Price Edwards & Company 65,285 14,010 21,46% \$8.00 \$10.00 Family Dollar, City Bites NW 39th St & N MacArthur Blvd George Williams
Cornerstone Plaza 1958/2007 Price Edwards & Company 65,285 14,010 21.46% \$8.00 \$10.00 Family Dollar, City Bites NW 39th St & N MacArthur Blvd George Williams 1986/2003 JAH Realty 141,700 23,889 16.86% \$12.50 \$3.75 Ollie's Bargain Outlet, Goodwill 8101 NW Expressway Elise Lopez Goodwill 27.39% \$12.00 \$16.00 Billy Sims BBQ. 6401 NW Expressway Stuart Graham/Mark Inman 512,70 \$0.00 \$10.00
NW 39th St & N MacArthur Blvd George Williams Council Crossing 1986/2003 JAH Realty 141,700 23,889 16,86% \$12.50 \$3.75 Ollie's Bargain Outlet, 8101 NW Expressway Elise Lopez Goodwill Courtyard Plaza 1984 CBRE/OKLA 38,998 10,681 27.39% \$12.00 \$16.00 Billy Sims BBQ, 6401 NW Expressway Stuart Graham/Mark Inman Fentle Dental Lakeshore Shopping Center 2002 Oxford Group 139,447 0 0% \$0.00 \$0.00 Academy Sporting Goods, 4200 NW Expressway Gaby Villarreal 30,000 0 % \$0.00 \$8.00 Freedom Pawn, 1980 N MacArthur Blvd Charles Shadid 30,000 0 % \$0.00 \$8.00 Freedom Pawn, 4/3 Bicycles MacArthur Shops 1983 Owner managed 23,645 0 0% \$9.00 \$9.00 State Farm, W Britton Rd & N MacArthur Blvd 500 Owner managed 23,645 0 0% \$9.00 <td< td=""></td<>
Council Crossing 1986/2003 JAH Realty 141,700 23,889 16.86% \$12.50 \$3.75 Ollie's Bargain Outlet, 8101 NW Expressway Elise Lopez Goodwill Courtyard Plaza 1984 CBRE/OKLA 38,998 10,681 27,39% \$12.00 \$16.00 Billy Sims BBQ, 6401 NW Expressway Stuart Graham/Mark Inman Gentle Dental Lakeshore Shopping Center 2002 Oxford Group 139,447 0 0% \$0.00 \$0.00 Academy Sporting Goods, 4200 NW Expressway Gaby Villarreal Gaby Villarreal Planet Fitness, Dollar Tree Lakeshore Shops 1998 Charles Shadid 30,000 0 \$5.00 \$8.00 Freedom Pawn, 7930 N MacArthur Blvd Charles Shadid 23,645 0 0% \$9.00 \$9.00 \$tate Farm, W Britton Rd & N MacArthur Blvd Spotted Zebra \$5.00 \$9.00 \$9.00 \$5.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 \$9.00 <t< td=""></t<>
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Courtyard Plaza 1984 CBRE/OKLA 38,998 10,681 27.39% \$12.00 \$16.00 Billy Sims BBQ, 6401 NW Expressway Stuart Graham/Mark Inman Gentle Dental Lakeshore Shopping Center 2002 Oxford Group 139,447 0 0% \$0.00 \$0.00 \$0.00 Academy Sporting Goods, 4200 NW Expressway Planet Fitness, Dollar Tree Lakeshore Shops 1998 Charles Shadid 30,000 0 0% \$5.00 \$8.00 Freedom Pawn, 7930 N MacArthur Blvd Charles Shadid 23,645 0 0% \$9.00 \$9.00 State Farm, Spotted Zebra
6401 NW Expressway Stuart Graham/Mark Inman Gentle Dental Lakeshore Shopping Center 2002 Oxford Group 139,447 O O% \$0.00 \$0.00 Academy Sporting Goods, 4200 NW Expressway Gaby Villarreal Flanet Fitness, Dollar Tree Lakeshore Shops 1998 Charles Shadid 30,000 O 0% \$5.00 \$8.00 Freedom Pawn, 7930 N MacArthur Blvd Charles Shadid 23,645 O O% \$9.00 \$9.00 State Farm, W Britton Rd & N MacArthur Blvd Spotted Zebra Spotted Zebra Spotted Zebra
Lakeshore Shopping Center 2002 Oxford Group 139.447 O 0% \$0.00 \$0.00 Academy Sporting Goods, 4200 NW Expressway Gaby Villarreal Planet Fitness, Dollar Tree Lakeshore Shops 1998 Charles Shadid 30,000 O 0% \$5.00 \$8.00 Freedom Pawn, 7930 N MacArthur Blvd Alfs Bicycles MacArthur Shops 1983 Owner managed 23,645 O 0% \$9.00 \$9.00 State Farm, Spotted Zebra
4200 NW Expressway Gaby Villarreal Agon NW Expressway Gaby Villarreal 30,000 O O O S5.00 Read Planet Fitness, Dollar Tree Al's Bicycles Al's Bicycles MacArthur Shops 1983 Owner managed 23,645 O O O S9.00 Spotted Zebra
Lakeshore Shops 1998 Charles Shadid 30,000 O O% \$5.00 \$8.00 Freedom Pawn, 7930 N MacArthur Blvd Charles Shadid 23,645 O O% \$9.00 \$9.00 State Farm, W Britton Rd & N MacArthur Blvd Spotted Zebra
7930 N MacArthur Blvd Charles Shadid Al's Bicycles MacArthur Shops 1983 Owner managed 23,645 O 0% \$9.00 \$9.00 State Farm, W Britton Rd & N MacArthur Blvd Spotted Zebra
MacArthur Shops 1983 Owner managed 23,645 O O% \$9.00 \$9.00 State Farm, W Britton Rd & N MacArthur Blvd Spotted Zebra
W Britton Rd & N MacArthur Blvd Spotted Zebra
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Market Place OKC 1985 Newmark Grubb Levy Strange Beffort 178.854 17.547 9.81% \$12.00 \$9.00 Life Church
, , , , , , , , , , , , , , , , , , , ,
5501 NW Expressway Jim Rose
Market Plaza 1981/1982 CBRE/OKLA 152,726 31,032 20.32% \$6.00 \$35.00 Aldi, PetCo,
7001 NW Expressway Stuart Graham/Mark Inman Westlake Hardware
Mayfair Village 1948/1990 Precor Ruffin 137,107 38,750 28.26% \$12.00 \$25.00 Michael's, ALDI
NW 50th St & N May Ave Caleb Hill Steinmart
Newport Shopping Center 1972 Avenue CRE 26,390 13,700 51.91% \$5.00 \$7.00 Sunshine Laundry
9120 N MacArthur Blvd Randy Vaillancourt
Oak Grove Plaza 2015 Zerby Interests 70,249 23,287 33.15% \$28.00 \$28.00 \$Sprouts, Orange Theory Fitness,
NW 122nd & MacArthur W. Scott Bentley Salata, Hollywood Feed
OKC Market Square 1983/2000 Marquett Realty Investments 143,579 4,213 2,93% \$12.00 \$12.00 Family Leisure,
8400 NW Expressway John D Thomas TJ Maxx; Dollar Tree
Olympia Plaza 1990/98 Price Edwards & Company 34,900 O 0% \$0.00 \$0.00 Dynamo Gymnastics
7202 W Hefner Rd George Williams
Peppertree Square 1984 Newmark Grubb Levy Strange Beffort 77,938 16,355 20.98% \$8.00 \$8.00 AutoZone
6444 NW Expressway Jim Rose My Dentist
Portland Plaza 1966 JAH Realty 183,312 12,847 7.01% \$0.00 \$0.00 Winco, Jefferson Dental
NW 39th St & N Portland Ave Elise Lopez
Quailbrook Plaza 1987 Price Edwards & Company 90,228 9,282 10.29% \$15.00 \$15.00 Phycon, OTA PikePass Office,
4401 W Memorial Rd George Williams Mercy Health Center
Rock Center 1992 Newmark Grubb Levy Strange Beffort 29,000 2,000 6.9% \$14.00 \$14.00 Avis
6714 NW Expressway John Cohlmia Cricket
Rockwell Crossing 1986 Churchill Brown Realtors 30,200 3,750 12.42% \$12.00 \$8.00 YMCA, Pizza Hut
12100 N Rockwell Ave Mitra Senemar
Rockwell Northwest 1985/1999 JAH Realty 154,944 8,153 5.26% \$24.00 \$9.00 Hobby Lobby, Party City,
7000 NW Expressway Elise Lopez Tuesday Morning, Skecher

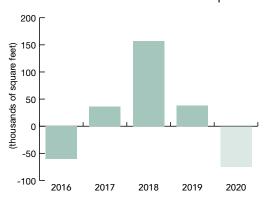
Northwest	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Rockwell Plaza	1981/2000	RCG Ventures	414,507	80,631	19.45%	\$0.00	\$0.00	Target, PetSmart,
7104 NW Expressway		Lee Zimmerman						Ross Dress for Less
Silver Springs Pointe	2000	CBRE/OKLA	700,000	10,114	1.44%	\$15.00	\$20.00	Wal-Mart , Mattress Firm,
7640 NW Expressway		Stuart Graham/Mark Inman						Home Depot
Springbrook Shopping Center	1968	Newmark Grubb Levy Strange Beffort	50,000	10,000	20%	\$10.00	\$12.00	10 Gym Fitness
6207 NW Expressway		Michael Almaraz						
Springdale Shops	1962/2014	Price Edwards & Company	126,000	23,615	18.74%	\$10.00	\$10.00	Dollar General,
NW 50th St & N Meridian Ave		George Williams						Super Mercado
Walnut Village	1986/2000	Rally Group	55,515	1,400	2.52%	\$12.00	\$16.00	Nhinja Sushi,
12301 N Rockwell Ave		Tommy Garrison						Leslie's Pool Supplies
Warr Acres Shops	1960/1994	Core Real Estate	34,400	0	Ο%	\$5.00	\$6.00	Big Red Shop
NW 50th St & N MacArthur Blvd		Jim Sanders						
Warwick Crossing	1995	Interwest Realty	31,804	11,808	37.13%	\$12.50	\$14.00	Flexible Fitness,
6909 W Hefner Rd		George Huffman/Brad Huffman						Watch Me Grow Childcare
Warwick Plaza	1984	Newmark Grubb Levy Strange Beffort	60,443	1,500	2.48%	\$9.00	\$11.00	Swiss Cleaners
NW 122nd St & N MacArthur Blvd		Jim Rose						
Northwest Totals			3,432,267	404,340	11.78%			



South OKC Submarket Vacancy



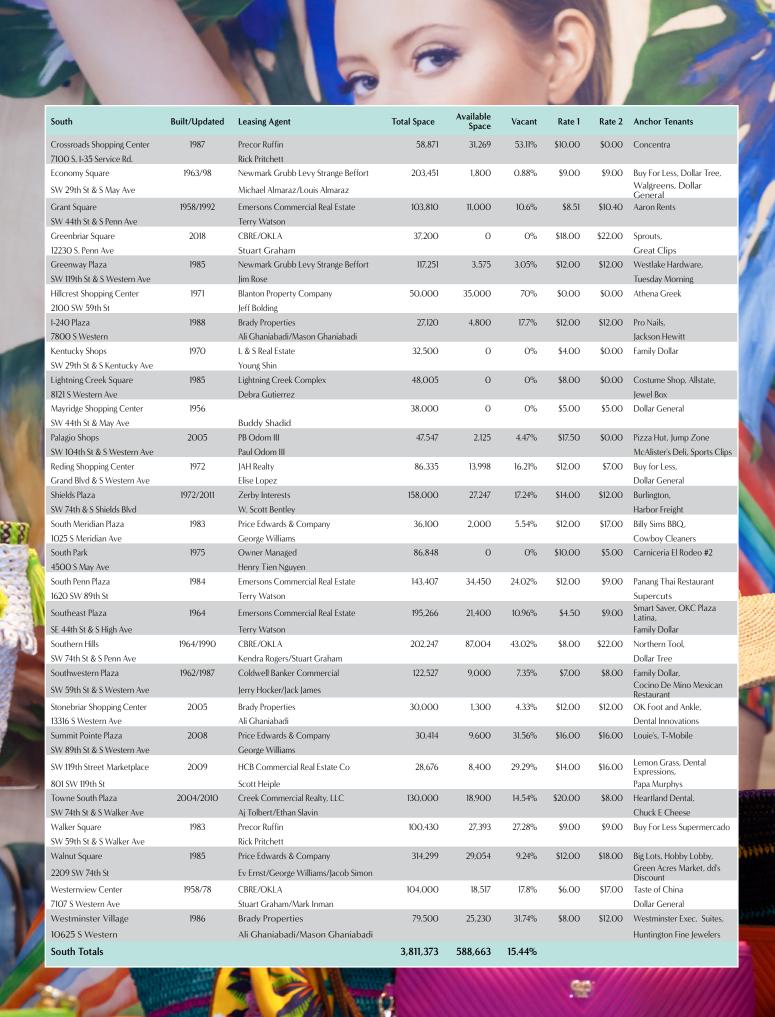
South OKC Submarket Absorption



South Oklahoma City saw the most significant rise in vacancy over the first half of the year, from 13.0 percent to 15.5 percent. The increase appears to be spread across the market as opposed to issues with one center or a few tenants. Zerby Interests is moving forward with plans to re-configure and expand Shields Plaza although timing is unknown. Until that re-development is started, no significant new development in this submarket is anticipated. The northern half of this submarket is heavily reliant on the Hispanic shopper and is largely characterized by smaller centers with relatively good occupancy, particularly along 29th street.



South	Built/Updated	Leasing Agent	Total Space	Available	Vacant	Rate 1	Rate 2	Anchor Tenants
	•	ŭ ŭ	•	Space				
240 Penn Park	2005	RCG Ventures	241,831	О	O%	\$12.00	\$20.00	Ross, Michaels,
1409 W I-240		Lee Zimmerman						PetSmart, Marshalls
240 Penn Park Phase II	2017-2018	PB Odom III	70,658	2,500	3.54%	\$17.50	\$17.50	Conn's,
1609 - 1615 Penn Park Blvd		PB Odom III						Skechers
74 South Centre	1973/2006	Paul B. Odom Construction	50,000	O	O%	\$11.00	\$17.00	At the Beach
SW 74th St & S Penn Ave		Paul Odom						Red Wing
800 SW 44th St.	1969/2018	Vista Property Company	146,207	60,000	41.04%	\$8.00	\$18.00	Westlake Ace Hardware,
800 SW 44th St.		Mason duPerier						Auto Zone
89'er Plaza	1984	Lauren Weyhe	30,000	2,500	8.33%	\$6.00	\$10.00	Flying Eagle Coins
SW 89th St & S Walker Ave		Lauren Weyhe						
Airline Shopping Center	1999	Price Edwards & Company	123,065	19,854	16.13%	\$9.00	\$13.00	Tom's Tires,
3200 SW 29th St		Aaron Diehl						El Rodeo Carniceria
Almonte Square	1963/2014	Price Edwards & Company	107,676	41,203	38.27%	\$0.00	\$0.00	Oklahoma Metropolitan Library
6100 S May Ave		Everest Ernst						Family Dollar, Planet Fitness
Brookwood North I & II	1998	Charles Shadid	57,795	O	O%	\$5.00	\$8.00	China Wok Restaurant,
SW 89th St & S Western Ave		Charles Shadid						Chelino's Restaurant
Brookwood Shopping Center	1984/2012	Precor Ruffin	80,615	7,159	8.88%	\$12.00	\$16.00	Planet Fitness,
SW 89th St & S Western Ave		Rick Pritchett						Goodwill, Game HQ
Centre 8400	1984	Precor Ruffin	29,355	9,555	32.55%	\$10.00	\$10.00	H&R Block, Valir Health
8400 S Western Ave		Rick Pritchett						
Charlie Plaza	2018	Brady Properties	24,892	3,600	14.46%	\$17.00	\$18.00	Club Pilates
12201 & 12301 S Western Ave		Ali Ghaniabadi/Mason Ghaniabadi						
Chatenay Square	2000	Precor Ruffin	114,115	16,530	14.49%	\$17.50	\$0.00	World Fresh Int'l Market,
SW 104th St & Penn Ave		Rick Pritchett						Panera Bread
Country Park Shopping Center	1978/2014	Land Run Commercial	24,360	0	O%	\$5.45	\$7.71	Value Thrift
5906 S Agnew Ave		Andrew Hwang						
Crest Shopping Center	2012	Newmark Grubb Levy Strange Beffort	99,000	2,700	2.73%	\$17.50	\$17.50	Crest, Subway,
3000 SW 104th		John Cohlmia						Victoria's

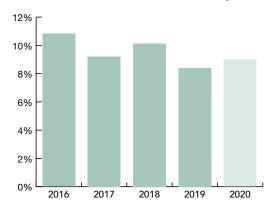




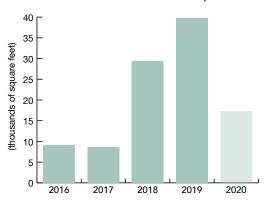


Edmond vacancy increased slightly during the first half of the year, ending June at 9.0 percent compared to 8.4 percent at the end of the year. There were no major shifts in occupancy and the inventory of product stayed roughly the same. There have been some smaller strip centers and stand-alone buildings built, but no significant new construction. The pandemic and general economic conditions will no doubt constrain new development for some time. As with all the Oklahoma City metro, expect additional vacancy over the second half of the year as we see tenant bankruptcies and closures. Yet, Edmond will continue to be one of the most desired retail submarkets. Virtually all multi-store retailers want to be in the market given Edmond's demographics, incomes and disposable spending.

Edmond Submarket Vacancy

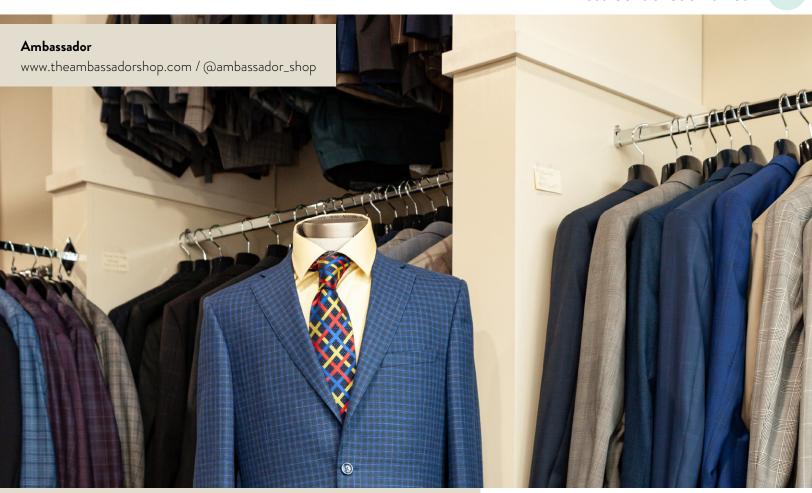


Edmond Submarket Absorption



Edmond	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
33rd & Boulevard	1982	Lee Segal	49,400	О	O%	\$10.00	\$15.00	Mardel's,
E 33rd St & S Boulevard St		Lee Segal						Family Dollar
Alta Mesa	2008	JAH Realty	30,798	9,009	29.25%	\$26.00	\$0.00	Qdoba, OU Medical Center
301 S Bryant Ave		Elisa Lopez						Panda Express
Berkshire Plaza	2002	Creek Commercial Realty, LLC	35,612	3,004	8.44%	\$17.00	\$18.00	Office Depot,
W 15th St & S Broadway		AJ Tolbert/Ethan Slavin						Nhinja Sushi & Wok
Boulevard Village	1985	NAI Sullivan Group	36,173	7,915	21.88%	\$12.00	\$12.00	Mardel,
3404-3456 S Boulevard St		Amir Shams/Nathan Wilson						Family Dollar
Broadway South	1977	Cushman & Wakefield	61,524	O	O%	\$18.00	\$22.00	Edmond Music
3320 S Broadway		Phillip Farha						
Broadway Square		Land Run Commercial	93,488	4,758	5.09%	\$9.00	\$15.00	City Bites,
3601 S Broadway		Troy Humphrey/Anna Russell						Duncan Brothers Salon
Bryant Square	1973/1992	JAH Realty	272,135	1,680	0.62%	\$0.00	\$0.00	Ross, Petco, Party City
E 2nd St& N Bryant Ave		Elise Lopez						Bed Bath & Beyond
Danforth Plaza	2004	Price Edwards & Company	29,962	6,309	21.06%	\$10.00	\$12.00	State Farm,
2000 W Danforth Rd		George Williams						H&R Block
Danforth Square	1999	CBRE/OKLA	108,000	1,200	1.11%	\$14.00	\$12.00	Hobby Lobby, S&B Burger,
W Danforth Rd & S Kelly		Mark Inman/Stuart Graham/Kendra						My Gym
Edmond Crossing	1995	Price Edwards & Company	151,664	13,526	8.92%	\$12.00	\$16.00	TJ Maxx, HomeGoods,
24 E 33rd St		Ev Ernst/George Williams/Girma						Tuesday Morning
Edmond Exchange	2003	JAH Realty	71,218	14,543	20.42%	\$0.00	\$0.00	On the Border, Sprint,
3233 S Broadway		Elisa Lopez						Dunkin Donuts
Edmond Market Place	1980/2014	Newmark Grubb Levy Strange	96,185	44,257	46.01%	\$15.00	\$21.00	Natural Grocers,
3301 S Boulevard		Michael Rapella/Jay Cohlmia/Danny						Orange Theory Fitness
Edmond Plaza		Price Edwards & Company	158,373	6,190	3.91%	\$9.00	\$14.00	Westlake Hardware,
E 15th St & Broadway Ext.		Ev Ernst/George Williams/Girma Moaning						Big Lots, Goodwill

Edmond	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Edmond Trails	2007	Sooner Investment	25,215	7,027	27.87%	\$14.00	\$15.00	The Bridge Billiards,
289 S Santa Fe Ave		Brad Goodwin						Spinal Wellness Center
Hampton Village	2010	The Palmer Company	22,958	6,779	29.53%	\$20.00	\$18.00	Chipotle, Mattress Firm,
1529 - 1601 S Broadway		Chris Palmer						Starbucks, Verizon
Homestead Center	2003	Creek Commercial Realty, LLC	45,882	10,828	23.6%	\$14.00	\$12.00	Anytime Fitness, Kobe Sushi
W Danforth Rd & N Santa		Ethan Slavin/AJ Tolbert						
Kelly Centre Shopping Center	2003	Equity Commercial Realty	43,763	9,100	20.79%	\$13.00	\$14.00	Dance Makers
610 S Kelly Ave		David Lide						
Kelly Plaza	1984/2011	Newmark Grubb Levy Strange Beffort	86,427	4,292	4.97%	\$9.00	\$15.00	10 Gym,
W Edmond Rd & S Kelly Ave		Jim Rose						Kid's Galaxy
Kickingbird Square	1985/1988	Newmark Grubb Levy Strange Beffort	110,000	5,565	5.06%	\$14.00	\$14.00	Pet Supply Plus,
1323 W Danforth Rd		Jim Rose						Kickingbird Cinema
Market at Cedar Lake	2018	Equity Commercial Realty	38,020	9,410	24.75%	\$14.00	\$14.00	Subway
E Waterloo & Broadway		Josh White/Paul Swales/Eric Fleske						Best Cleaners
Market Depot	1965/2004	Moriah Real Estate Company	82,235	3,783	4.6%	\$16.50	\$24.41	Charleston's,
3409 S. Broadway		Brock Lytton						Alfredo's Restaurant
North Oaks	1983/1989	Hayes Brokerage	70,672	0	0%	\$10.00	\$15.00	Westlake Hardware,
821 W Danforth Rd		Don Hayes						Dollar General, My Dentist
Oak Brook Shopping Center	2016	Wiggin Properties	86,711	15,353	17.71%	\$9.00	\$13.50	Planet Fitness,
2113 W Edmond Rd		Grant Stewart/Don Faulkner						The Salvation Army
Oxford Pointe Shops	1986	Newmark Grubb Levy Strange Beffort	26,500	1,750	6.6%	\$15.00	\$15.00	Vision Center
E 2nd St & S Bryant Ave		John Cohlmia						
Pebble Creek	2001	Newmark Grubb Levy Strange Beffort	107,944	0	O%	\$18.00	\$0.00	Kohl's, Gold's Gym,
W Danforth Rd & N Santa		John Cohlmia						Dollar Tree
Shoppes at Cheyenne Ridge	2018	Creek Commercial Realty, LLC	27,493	12,486	45.42%	\$22.00	\$26.00	Joey's Cafe,
3308 - 3416 S Bryant Ave		Ethan Slavin/AJ Tolbert						Ellis Island Coffee
Shoppes at Edmond University	2000	Price Edwards & Company	77,543	1,400	1.81%	\$22.00	\$22.00	Wal Mart Neighborhood Marke
E 2nd St & S Bryant Ave		George Williams						Pei Wei, Half Price Books
Shoppes at Fox Lake	2016	Price Edwards & Company	26,802	2,000	7.46%	\$24.00	\$22.00	Ortho Plus,
941 W. I-35 Frontage Road		George Williams						Great Clips
Shoppes On Broadway	2008	Price Edwards & Company	160,000	19,533	12.21%	\$16.00	\$22.50	Hobby Lobby,
E 33rd St & S Broadway		Everest Ernst/George Williams/Jacob Simon						Bella Strada Spa & Salon
Signal Ridge Shopping Center	1986	Price Edwards & Company	35,000	1,800	5.14%	\$14.00	\$16.00	Daylight Donuts
1700 S Kelly Ave		George Williams						
Spring Creek Plaza	2001	Ward Construction	63,000	3,060	4.86%	\$32.00	\$31.00	Panera Bread,
E 15th St & S Bryant Ave		Amanda Ward, Kent Ward						Fuzzy's Taco Shop
Spring Creek Village of Edmond	2007	Price Edwards & Company	72,273	23,727	32.83%	\$22.00	\$28.00	Starbucks, Taziki's,
E 15th St & S Bryant Ave		Everest Ernst/George Williams/Girma Moaning						Louie's, Lucca, Rustic Cuff
University Plaza	2000	Brady Properties	400,000	0	O%	\$14.00	\$16.00	Target Super Center,
E 2nd St & S Bryant Ave		Ali Ghaniabadi						Lowe's
Uptown Grocery Center	2011	KW Commercial	73,350	3,800	5.18%	\$21.00	\$28.00	Uptown Grocery
1230 W Covell Rd		Mary Walker						
Willow Creek	1985	Owner Managed	31,200	9,600	30.77%	\$18.00	\$0.00	A1 Pet Emporium
E 2nd St & N Santa Fe Ave			.,	,				, .
			2.007.520	262.604	0.070			
Edmond Totals			2,907,520	263,684	9.07%			

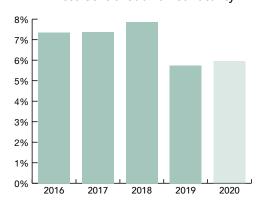


The West Central vacancy remained low at 6.0 percent as compared to 5.8 percent at the end of 2019. Westgate Marketplace, Yukon Village, The Market at Czech Hall, and West End Pointe and the OKC Shoppes comprise nearly half the total product in the submarket and all maintain high occupancy. The Market at Czech Hall expects to add a new ground-up HomeGoods and a Crest grocery next to the Burlington. The corridor draws not only from the Interstate-40 traffic but from a large swath of homes north of Interstate-40 that have limited access to retail, particularly new retail. The former Cotton Mill parcel is one of the possible locations for the Maps 4 soccer stadium, which could jump-start a larger mixed-use development there, although current conditions are likely to delay or preclude any significant new development for some time.

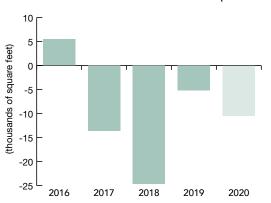
The Interstate-40 and Portland area, home to 40 stores, containing over 2.5 million square feet that specialize in furniture and accessories, remains the hub of furniture sales for the City.



West-Central Submarket Vacancy



West-Central Submarket Absorption



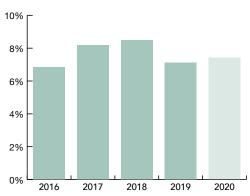


West-Central	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
36th & May Center	1986	B.D. Eddie Enterprises	97,500	1,250	1.28%	\$10.00	\$12.00	Locke Supply,
NW 36th St & N May Ave		Terry McGuire						Swiss Cleaners
Ann Arbor Terrace	1971	Owner Managed	30,000	0	O%	\$6.00	\$0.00	Feria Latina Super Market
4913 NW 23 St								Ultimate Thrift Store
Bethany Shopping Center	2016	Newmark Grubb Levy Strange	28,250	7,440	26.34%	\$17.00	\$15.00	Family Dollar
8000 NW 39th		Beffort Michael Almaraz						Subway
Chisholm Shopping Center	1972/2007	CBRE/OKLA	227,630	51,984	22.84%	\$5.00	\$16.00	Sprouts,
I-40 & Garth Brooks Blvd		Stuart Graham						Planet Fitness
DeVille Shopping Center	1962/1994	Love Management	125,407	0	O%	\$5.00	\$6.00	Buy For Less
2408 N. Council Road								Heart & Hand Thrift
Glen Oaks	1968/98	JAH Realty	49,161	1,800	3.66%	\$18.00	\$6.00	Ace Hardware, Dollar Tree.
NW 23rd St & N Rockwell Ave		Elise Lopez						Anytime Fitness
Indiana Center	2002	Owner Managed	26,000	0	O%	\$5.00	\$9.00	Scorecards Sports Bar
1708 N Indiana Ave								Bad Granny's
MacArthur Court	1985/2018	Creek Commercial Realty, LLC	51,198	14,950	29.2%	\$13.50	\$13.50	/
3804 N MacArthur Blvd		Ethan Slavin/Tyler Huxley						Homestead Senior Care
MacArthur Park Shopping Center	1997	Price Edwards & Company	60,472	1,900	3.14%	\$13.00	\$13.72	Community Thrift Stor Queen of Sheba
2300 N MacArthur Blvd		Aaron Diehl						Restaurant
Meridian Plaza	2016	Baker First Commercial Real Estate	92,524	O	O%	\$6.00	\$6.00	H&R Block,
4546 NW 16th St		Rod Baker/Bill Reid						James Lighting
Morgan Creek Plaza	1988	Westbrook Properties	35,930	4,480	12.47%	\$12.73	\$12.92	State Farm
1701 S Morgan Rd		Gretchen Bybee						Clint Pitt, DDS
Mustang Crossing	2015/2018	Hayes Brokerage	30,000	O	O%	\$15.OO	\$20.00	JoJo's,
15th & Mustang Rd		Don Hayes						Pho Hieu
Mustang Shopping Center	2004	Schostak Brothers & Company	35,846	4,400	12.27%	\$12.00	\$16.00	Gamestop, Anytime Fitness
216 N Mustang Mall Terr		Rebecca Dragin						Cato, Dollar Tree
Mustang Trade Center	2015	McGee Commercial Real Estate	133,678	1,250	0.94%	\$20.00	\$20.00	CashSaver,
Hwy 152 & S Mustang Rd.		Chad Arnold						Stage
OKC Outlets	2010	Price Edwards & Company	430,835	37,146	8.62%	\$25.00	\$14.00	Polo Ralph Lauren Factory Store,
NE C of 1-40 & Council Rd		George Williams/Karleen						Coach, Michael Kors
Old Mill Plaza	1974	Krywucki/Ev Ernst Deer Horn Development	82.730	0	0%	\$8.00	\$400	Locke Supply
301 Elm Ave	15/4	Ray Wright	62,/ 30	O	0 /0	\$0.00	94.00	соске зарріу
Penn Crossing	1994	Brady Properties	133.356	19,350	14.51%	\$7.5O	\$8.00	Wal Mart Neighborhoo
o e e e e e e e e e e e e e e e e e e e	1994	, ·	133,330	17,330	IT.5170	Φ/.50	\$0.00	Market Dollar Tree, Mazzio's,
NW 23rd St & N Pennsylvania Ave		Ali Ghaniabadi						Westlake
Plaza DeVille	1970/2012	Charles Shadid	24,565	О	O%	\$4.00	\$8.00	Omega Health Foods
2409 N Council Road		Charles Shadid Plains Commercial	-					Electrolux Vacuum
Plaza Shoppes of Turtle Creek	1986/2000	Real Estate	23,000	1,061	4.61%	\$10.50	\$12.00	Hair Expressions
915-951 S Cornwell Dr		Grant Hudiburg/Ryan Storer						Animezing
Portland Square	1958/1987	Charles Johnson, DDS	38,000	О	O%	\$4.00	\$0.00	Sam's Wholesale Liquo
NW 23rd St & N Portland Ave	1994	Chuck Johnson	25.209	0	0%	62.50	20.02	OK Family Thrift
Rockglen Retail Center	1994	Owner Managed	25,308	U	0%	\$3.50	\$0.00	Well Club

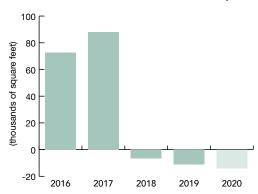


West-Central	Built/ Updated	Leasing Agent	Total Space	Avail. Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Shartel Plaza	1965	Pro Realty	40,736	0	O%	\$14.00	\$16.00	CVS
5225 N Shartel Ave		Greg Downs						
Silver City Town Center	1974/2015	Interwest Realty	88,851	6,888	7.75%	\$12.00	\$12.00	Tractor Supply,
101 N Mustang Rd		George Huffman						Bronco Bowl
Ten-M	1958/2017	Corsair Estate, LLC	33,100	4,965	15%	\$10.00	\$12.00	Liberty Tax
NW 10th St & N Meridian Ave		Scott Smith						
The Market at Czech Hall	2017	CBRE/OKLA	161,636	О	O%	\$26.00	\$26.00	Academy, Ross, Ulta,
NW 10th & Interstate 40		Stuart Graham						Petco, Marshalls
The Plaza at Stone Mill	2015	Owner Managed	36,000	12,726	35.35%	\$15.00	\$18.OO	Pie 5 Pizza,
1348 S Yukon Parkway								Great Nations Bank
Walnut Creek	1974	Creek Commercial Realty, LLC	54,382	16,281	29.94%	\$3.00	\$3.95	Thermo Roll Shutters
1110 N MacArthur Blvd		Ethan Walker/Ethan Slavin/ Tyler Huxley						
West End Pointe	2015	McGee Commercial Real	522,500	2,500	0.48%	\$20.00	\$0.00	Lowe's, Staples,
I-40 & Garth Brooks Blvd	2013	Estate Chad Arnold	322,300	2,300	0.7070	\$20.00	\$ О.ОО	Kohl's, Gold's Gym
West Pointe Plaza	2006		27,004	0	O%	\$13.00	¢12.00	Crossfit,
300 S Mustang Rd	2006	CH4 Development Daniel Le	27,004	U	0%	\$13.00	\$13.00	SuperCuts
0	20.00	Baker First Commercial Real	24.054	. 15.	24770	#12.00	612.00	State Farm, Affordable
West Pointe Shoppes Phase II	2008	Estate	24,856	6,156	24.77%	\$13.00	\$13.00	Dentistry, OK Institute of Allergy,
700-742 S Mustang Rd		Rod Baker						Asthma & Immunology
Westgate Marketplace	2000/2014	Zerby Interests	900,500	10,000	1.11%	\$17.00	\$28.00	Wal Mart, Panera Bread, Home Depot Best Buy, Ulta, Dick's
I-4O & S MacArthur Blvd		W. Scott Bentley						Sporting Goods
Westoaks Village	1964	Baker First Commercial Real	93,270	0	0%	\$3.90	\$3.90	Family Dollar,
NW 10th St & N Rockwell Ave		Estate Lori Petit						Builders Warehouse
Westpointe Plaza	2000	CH4 Development	25,680	0	0%	\$10.00	\$12.00	Subway,
320 S Mustang Rd		Daniel Le						Hunan Express
Will Rogers Park Plaza	1982	Creek Commercial Realty, LLC	160,000	1,750	1.09%	\$4.00	\$6.00	Oriental Imports
3100 N Portland Ave		Ethan Walker/Ethan Slavin/ Tyler Huxley						
Windsor Hills	1960/1998	Newmark Grubb Levy Strange Beffort	256,250	47,237	18.43%	\$7.00	\$12.00	Crest Foods, Ross,
4601 NW 23rd St		Danny Ojeda/Jay Cohlmia/ Michael Rapella						dd's Discount
Windsor Park	1982	Newmark Grubb Levy Strange	26,500	0	0%	\$14.00	\$14.00	Ci Ci's Pizza, Windsor
2536 N Meridian Ave		Beffort Michael Almaraz				******	******	Park Pharmacy, Jackson Hewitt
	1075 (2012		10=	20.500	22 =22	61= 0.5	AC 05	Buy For Less, Rent-A-
Yukon Hills Shopping Center	1975/2019	JAH Realty	125,465	28,500	22.72%	\$15.00	\$8.00	Center,
S Cornwell Dr & E Vandament Ave		Elise Lopez						Dollar General
Yukon Shopping Center	2005	Schostak Brothers & Company	211,500	3,200	1.51%	\$14.00	\$16.00	Dollar Tree,
I-40 & Garth Brooks Blvd		Rebecca Dragin						Cato
Yukon Village I-40 & Garth Brooks Blvd	2009	Chase Properties Bennett Morrison	332,571	5,190	1.56%	\$12.00	\$25.00	Target, Hobby Lobby, Big Lots, Petsmart
Yukon Village	2009	Chase Properties	332,318	12,967	3.90%	\$O.OO	\$O.OO	Target, Hobby Lobby,
I-4O & Garth Brooks Blvd		Bennett Morrison						Big Lots, Petsmart
West-Central Totals			4,902,191	292,404	5.97%			

Moore/Norman Submarket Vacancy



Moore/Norman Submarket Absorption



Gigi's Cupcakes www.gigiscupcakesusa.com / @gigiscupcakesusa



The Moore-Norman submarket vacancy came in at 7.4 percent at mid-year versus 7.1 percent at year-end. Again, very limited new construction in this submarket and very little anticipated in the year ahead as the market works through the current environment. Sooner Mall continues to have significant vacancy primarily due to the empty Sears. Should the JCP store close here, it could create real issues for the mall. Malls have been the hardest hit of all landlords during the shutdown. Costco's entry into this market in south Moore is still anticipated but has not been officially announced. The Moore-Norman submarket has been a highly desirable location for retailers – incomes are good and housing density is high – making it one of the highest retail growth areas of the metro over the last 10 years.

Moore-Norman	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
550 24th Ave NW 550 24th Ave NW	1984/2017	Equity Commercial Realty Judy Hatfield	31,558	0	Ο%	\$13.75	\$13.75	Sooner Bowler Center, Remax/Elite
Alameda Square 12th Ave SE & E Alameda St	1984	Price Edwards & Company Aaron Diehl	93,858	14,386	15.33%	\$16.00	\$10.00	Planet Fitness, Dollar Tree
Anatole Shopping Center 12th Ave SE & E Alameda St	1985	Equity Commercial Realty Gayla Artman	64,555	1,250	1.94%	\$15.00	\$16.00	Harbor Freight Tools, Sherwin Williams
Broadway Plaza 2200 N Broadway St	2004	Owner Managed	34,000	0	Ο%	\$10.00	\$14.00	Home Creations
Broadway Retail Center 1700 - 1704 S Broadway	2005	Equity Commercial Realty Eric Fleske/Josh White	50,964	22,680	44.5%	\$13.00	\$14.00	Orthopedic-Spine & Sports PT, S&S Pool
Brookhaven Village 36th Ave NW & W Robinson St	1985	Price Edwards & Company Aaron Diehl	155,016	18,627	12.02%	\$0.00	\$0.00	Chico's, Louie's, Joseph A. Bank
Camden Village 1003-1035 SW 19th St	2006/2014	Aria Development, LLC Melissa Thomas/Lisa Talley	31,100	0	0%	\$20.00	\$0.00	Cheers, 1907 Okie Tonk Cafe
Campus Corner Shops 301 W Boyd St	1911/1993	Equity Commercial Realty Judy Hatfield/Rainey Powell	225,000	5,165	2.3%	\$16.00	\$18.00	Louie's, Lucca
Carriage Plaza 2001 W Main St	1983	Land Run Commercial Troy Humphrey/Anna Russell	25,500	0	0%	\$16.00	\$16.00	City Bites, Cayman's
Center on Main 500 Main St	1965	Heather O'Connell Heather O'Connell	60,000	О	Ο%	\$0.00	\$0.00	Firestone
Champions Centre (formerly Parkway Plaza)	1996	Equity Commercial Realty	375,000	48,478	12.93%	\$18.00	\$30.00	Barnes & Noble, PetSmart,
520 - 700 Ed Noble Parkway		Judy Hatfield						Bed Bath & Beyond
Colonial Estates 12th Ave SE & E Lindsey St	1988	Hoppenstein Properties, Inc Norman Hoppenstein	104,225	20,340	19.52%	\$6.00	\$9.00	Buy For Less, Dollar General Rent-A-Center
Crimson Centre 2627 N Classen Blvd	2005	Equity Commercial Realty II, LLC Eric Fleske/Josh White	39,204	0	Ο%	\$18.00	\$18.00	Billy Sims, Slim Chickens
Cross Timber Retail Center 10740 S May Avenue	2016	CBRE/OKLA Kendra Roberts	24,331	4,200	17.26%	\$22.00	\$22.00	Pub W, SuperCuts

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La Fleur Nail and Day Spa, at the Shoppes at Quail Springs

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	Moore-Norman	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
	Downtown Shopping Center 555 W Main Street	1974/2009	Brady Properties Ali Ghaniabadi	50,000	О	О%	\$8.00	\$10.00	Sprouts, Cellar Wine and Spirits
	Eastmoor Shopping Center	2006	Equity Commercial Realty	25,857	1,017	3.93%	\$12.00	\$13.00	Dollar General, Subway,
ethical model ha	811 SE 4th		Mark Hyde						Cleveland County Health Dept.
	Empire Plaza	2006	HCB Commercial Real Estate Co	30,000	1,500	5%	\$17.00	\$17.00	Subway,
la!	3040- 3058 Classen Blvd Fritts Farm	2006/2012	Scott Heiple Creek Commercial Realty, LLC	535,924	3,714	0.69%	\$24.00	\$26.00	Athletic Loft Home Depot, Hemisphere's
Dram	SW 19th Street & Telephone Rd		Ethan Slavin/AJ Tolbert						Target; Dick's, Burlington
Dream Dream	Heisman Square 12th Ave SE & E Alameda St	1999	CBRE/OKLA Stuart Graham	93,000	0	Ο%	\$13.00	\$15.00	Homeland, Ace Hardware, At the Beach
Dream	Hollywood Center 1600 W Lindsey St	1964	NAI Sullivan Group David Hartnack	127,600	О	Ο%	\$9.00	\$0.00	Homeland Dollar Tree
	Madison Square Shopping Center 480 24th NW	2014	CBRE/OKLA Kendra Roberts/Stuart Graham	45,070	23,406	51.93%	\$18.00	\$22.00	BA Fitness, Sherwin Williams, OU Office
	Malibu Shopping Center 824 NW 12th St	1975/2010	Gerald Gamble Co. Gerald Gamble	21,000	O	Ο%	\$12.00	\$0.00	Armstrong McCall, Rent-A-Center
	Merkle Creek Plaza 2203 W Main St	1985	Equity Commercial Realty Gayla Artman	33,753	O	Ο%	\$15.00	\$18.00	Play It Again Sports, World Acceptance
	Moore Towne Center I-35 & SW 19th St	2005	Creek Commercial Realty, LLC Ethan Slavin	35,000	3,735	10.67%	\$18.00	\$16.00	Corporation McAlester's, Mazzios Pizza
	New City Center	1963/1998	Precor Ruffin	181,894	15,361	8.45%	\$10.00	\$12.00	Aarons, Supermercados Morelos,
539 DNO	605 N Moore Ave.	1990	Rick Pritchett Newmark Grubb Levy Strange	72.670	25,962	25 720/	\$7.00	¢12.00	4 Wheel Parts
539 DNO Candy Pink Ca	Normandy Creek 2200 W Main St	1990	Beffort Jay Cohlmia/Danny Ojeda/Michael Rapella	72,670	25,962	35.73%	\$7.00	\$12.00	Gillian Music
539DNO Candy Pink Ca	North Park Plaza 1024 N Flood	1960	Owner Managed Phoenix Central	37,000	0	Ο%	\$8.00	\$12.00	Liquor Market
diedy	Redbud Plaza 239 & 247 34th Ave SW	1997/2016	Equity Commercial Realty Gayla Artman	24,000	4,723	19.68%	\$17.00	\$18.00	Gymboree, Juan Del Fruego's
	Riverwalk Centre I-35 & SW 19th St	2000	CBRE/OKLA Mark Inman/Stuart Graham	165,665	10,720	6.47%	\$16.00	\$14.00	Kohl's, Gamestop Catherine's, Urban Air
	Riverwalk Plaza 2109-2139 Riverwalk Dr	2000	Precor Ruffin Rick Pritchett	26,939	4,536	16.84%	\$11.57	\$18.00	Integris Physical Therapy, Chelino's
	Riverwalk Shops 2713 S I-35 Service Rd	2006	CBRE/OKLA Stuart Graham	33,166	4,200	12.66%	\$20.00	\$20.00	Alfredo's Cox Communications
DOM: NOT	Robinson Crossing	1986/1989	Brady Properties	116,400	21,130	18.15%	\$12.00	\$12.00	Dominos Pizza,
	1300 N Interstate Dr Royal Rock	2015	Ali Ghaniabadi/Mason Ghaniabadi Avenue CRE	164,914	2,307	1.4%	\$29.00	\$18.00	The Igloo Event center Winco and At-Home,
	19th & Fritts Blvd.		Randy Vaillancourt						Schlotzsky's, TMobile, AT&T, Five Guys
Red Lucky	Shops at Moore	2007/2014	CBRE/OKLA Mark Inman/Stuart Graham/Kendra	568,679	11,294	1.99%	\$0.00	\$0.00	Ross, Bed Bath & Beyond,
7DNG 6	2650 S I-35 Rd	1005	Roberts	110.740	5 214	4.00/	£0.50	615.00	Best Buy, Hobby Lobby
DNO6	NE 12th St & N Eastern Ave	1985	Bright Star Realty Sun Lee	110,740	5,314	4.8%	\$8.50	\$15.00	Silverleaf Furniture, Family Dollar
Red Lucky R	Sooner Mall I-35 & W Main St	1976/1999	Brookfield Properties Tyler Cassell	511,569	138,000	26.98%	\$0.00	\$0.00	Dillard's, JCPenney, Shoe Dept.
	Sooner West/River Oaks	1981	Equity Commercial Realty	68,440	3,000	4.38%	\$16.50	\$17.50	Tuesday Morning,
115	Plaza 36th Ave SW & W Main St		Gayla Artman						Amish Heirloom Furniture
	Stubbeman Village Elm Ave & Elmwood Dr	1972	University of Oklahoma	33,475	O	O%	\$0.00	\$0.00	Papa John's, Ratcliffe's Bookstore
7	Suites on Broadway NW 5th St & N Broadway St	1966	Buchanan Realty Steve Buchanan, Debbie Butler	50,000	0	Ο%	\$11.50	\$12.57	AD, Inc, Moore Escape Room
	The Main Center 24th & Main St	2005	HEW Marketing, Inc. Heather Warrington	106,307	O	О%	\$0.00	\$9.00	Hobby Lobby, Mardel's
	University Town Center 1500 24th Ave NW	2008	CBRE/OKLA Mark Inman/Stuart Graham	1,129,119	11,402	1.01%	\$14.00	\$31.00	Kohl's, Target, Crest, Academy, HomeGoods
	West Port Shopping Center 1200 N Santa Fe Ave	1980	SFO Capitals	40,898	O	О%	\$8.00	\$14.50	Moore Family Clinic, Cash Saver
	West Port Shopping Center 1200 N Santa Fe Ave	1980	NAI Sullivan David Hartnack	40,898	O	Ο%	\$8.00	\$14.50	Moore Family Clinic, GFF Foods
	Moore-Norman Totals			5,753,390	426,447	7.4%			

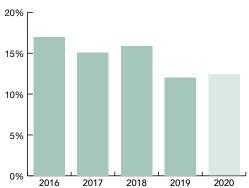
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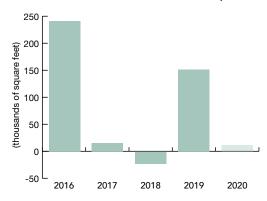
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Eastern OK County Submarket Vacancy



Eastern OK Submarket Absorption





Eastern Oklahoma County vacancy was virtually unchanged at mid-year at 12.4 percent, up slightly from 12.1 percent in December. A new retro design center totaling 14,000 sf was announced in June anchored by Pearle Vision and Nashbird across from Sooner Rose. This is the only significant new construction anticipated in the near term. The JCP at Midwest City Town Center is on the closure list but remains open in the short-term. And, the Warren Theater at Sooner Rose remains closed and there is significant concern about the overall theater industry. Several other national tenant vacancies could create some holes in this submarket; however, given the concentration of the market on local tenants, the question becomes the health of small shop tenants. There remains a significant amount of product that is older, several of which have significant deferred maintenance or difficult configurations. The larger spaces in these older centers have proven more difficult to lease.

Eastern OK County	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
23 Post Plaza	1986	Nancy Brewer	35,000	0	Ο%	\$0.00	\$0.00	Spencer's Smokehouse,
NE 23rd St & N Post Rd		Nancy Brewer						Farmer's Insurance
Boulevard Marketplace	1984	Weingarten Realty	35,765	9,740	27.23%	\$16.00	\$18.00	Crest Grocery,
101 N Douglas Ave		Andrew Bell						Dollar Tree
Choctaw Plaza	1974/1984	Newmark Grubb Levy Strange Beffort	131,000	51,758	39.51%	\$6.60	\$8.00	Chase Bank,
14407 NE 23rd St		Michael Almaraz						Dollar General
Decker Center	1982	Interwest Realty	36,365	6,119	16.83%	\$13.00	\$14.00	Jubilee Dental,
1200 S Air Depot Blvd		George Huffman						Fedex
Del City Crossing	2012	CBRE/OKLA	24,200	2,400	9.92%	\$20.00	\$20.00	Ted's Cafe Escondido,
I-40 & Sooner Rd		Stuart Graham						The Garage, Volcano Sushi
Del Crest Center	1957/2016	NAI Sulivan Group	95,563	4,900	5.13%	\$24.00	\$24.00	Family Dollar,
SE 15th & I-40		David Hartnack/Sam Swanson/ Nathan Wilson						Harbor Freight
Del Crest Shops	1957/2016	Price Edwards & Company	59,000	38,364	65.02%	\$0.00	\$0.00	Dollar Tree
SE 15th & Sunnylane		Karleen Krywucki/Ev Ernst						
Dickson Plaza	1978/1980	Midwest Business Investments	34,900	О	Ο%	\$8.00	\$0.00	Shapes Gym,
SE 15th St & S Post Rd		Joe Leon						Farmer's Insurance
Eastgate Shopping Center	1965	Equity Commercial Realty	51,520	31,980	62.07%	\$7.00	\$7.00	Queen's Beauty Supply
1100 N Midwest Blvd		Mark Hyde						

Eastern OK County	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
Gateway Plaza	1985	Owner Managed	87,512	25,300	28.91%	\$10.00	\$15.00	Ollie's Outlet,
SE 15th St & S Air Depot Blvd		Bobbie Tritten						Dollar Tree
Hartsdel Shops	1995	Creek Commercial Realty, LLC	49,726	2,300	4.63%	\$4.00	\$7.00	Family Dollar,
SE 44th St & S Bryant Ave		Ethan Walker/Ethan Slavin/Tyler Huxley						Beauty Supply
Heritage Plaza		Avenue CRE	75,071	21,327	28.41%	\$6.00	\$8.00	Select Physical Therapy,
351 N Air Depot Blvd		Randy Vaillancourt						Economy Hearing Aid
Hilltop Village	1974/2015	Equity Commercial Realty	86,652	2,158	2.49%	\$9.36	\$12.39	The Dance Department
1100 S Air Depot Blvd		Mark Hyde						Los Vacqueros
Northeast Town Center	1970/2017	Creek Commercial Realty, LLC	93,825	32,983	35.15%	\$4.00	\$10.00	Dollar Tree, Buy For Less,
1124 NE 36th St		Ethan Walker/ Ethan Slavin/Tyler Huxley						Ice Events Center & Grill
Oakcliff Shopping Center	1966	Charles Shadid	51,200	0	O%	\$5.00	\$5.00	Tom's Tires,
3102 SE 44th Street		Charles Shadid						Karen's Treasures
Park Estates	1952	Century 21 Goodyear Green	38,000	8,800	23.16%	\$0.00	\$0.00	Beauty Town
NE 36th & N Kelly Ave		Tim Combs						
Park Plaza	1993	Creek Commercial Realty, LLC	38,399	660	1.72%	\$3.00	\$8.00	Diva Beauty Supply
3700 Springlake Dr		Ethan Walker/Ethan Slavin/ Tyler Huxley						
Sooner Market Place	1995	Creek Commercial Realty, LLC	63,063	3,880	6.15%	\$5.00	\$7.00	Chelino's
E Reno Ave & N Sooner Rd		Ethan Walker/EthanSlaven/Tyler Huxley						
Sooner Rose	2016/2019	Sooner Development	496,988	6,943	1.4%	\$12.00	\$25.00	Hobby Lobby, Burlington,
SE 15th & Sooner Road		Brad Goodwin				·		Academy
Spencer's Center	2000	Charles Shadid	40,000	10,000	25%	\$3.00	\$5.00	Conoco
NE 23rd St & N Spencer Rd		Charles Shadid						Adam Amaza Faul
Sunnylane Plaza	1979	Hayes Brokerage	84,888	40,000	47.12%	\$6.00	\$5.00	Advance America, Family Dollar
SE44th St & S Sunnylane Rd		Don Hayes						
Tan & Tone America Center	2005	Ta Real Estate	25,300	О	О%	\$7.00	\$12.00	Uptown Thrift,
1900 S Air Depot Blvd								Mid-Del Complete Dental Care
Tenth Street Plaza	1960	Owner Managed	33,000	О	Ο%	\$6.00	\$0.00	Dollar General
9207 NE 10th St								
Town & Country Center	1966/1989	Price Edwards & Company	133,916	9,036	6.75%	\$9.50	\$16.00	Ross, Big Lots,
El Reno Ave & N Air Depot Ave		Karleen Krywucki/Jacob Simon						Ace Hardware, Aarons
Town Center Plaza	2005	Sooner Investment	795,000	3,000	O.38%	\$24.00	\$0.00	Target, J C Penney
SE 29th St & S Air Depot Blvd		Brad Goodwin						Lowe's, Kohl's
Uptown Plaza	1958/2006	Price Edwards & Company	194,033	55,371	28.54%	\$0.00	\$0.00	Langston's, Family Dollar
7430 SE 15th St		Karleen Krywucki/Everest Ernst/Jacob Simon						Tuesday Morning, Locke Supply
Village Oak Plaza	1981	Nicholas Commercial	27,500	0	О%	\$10.00	\$8.00	Lupe's Restaurant
1000 S Douglas Blvd		Cole Ream						Papa Johns Pizza
Village Shopping Center	1973	Newmark Grubb Levy Strange Beffort	31,634	2,500	7.9%	\$10.00	\$12.00	Rent-A-Center, Village Quality Foods,
4718 - 4754 SE 29th St		Michael Rapella/Danny Ojeda/ Jay Cohlmia						Akropolis Greek Restaurant
Westminster Shopping	1963	Owner Managed	58,000	4,700	8.1%	\$5.00	\$6.00	23rd St. Auction,
Center 2401 N Westminster								Thomas Miles Millwork
			2.007.020	274 210	10. 450/			Mornas Willes WillWOLK
Eastern OK County Totals			3,007,020	374,219	12.45%			

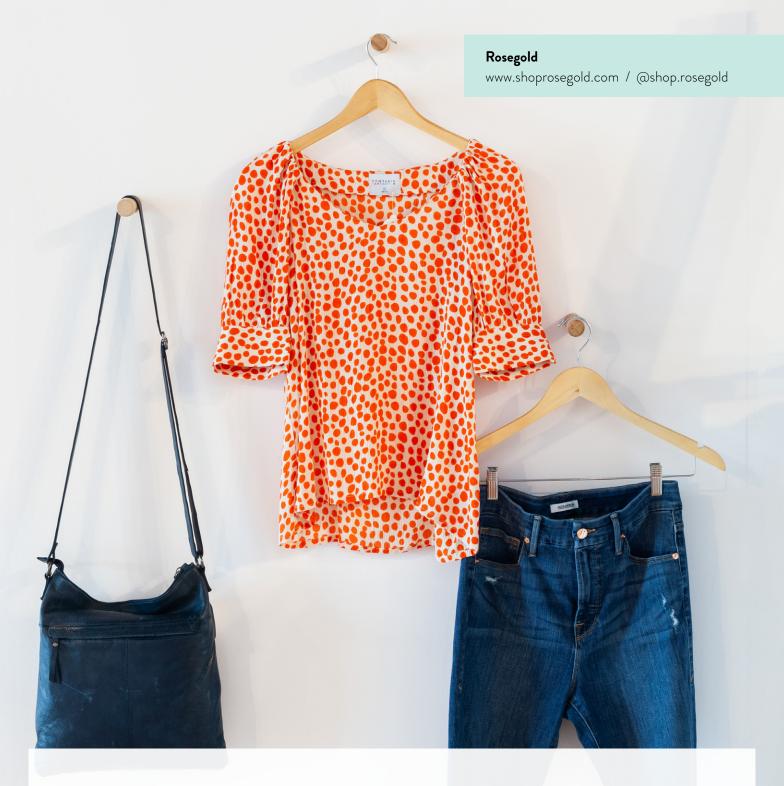
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66 The uncertainty both with regard to the viability of tenants and the unknown length of the pandemic have created a difficult environment for investors to navigate. 77

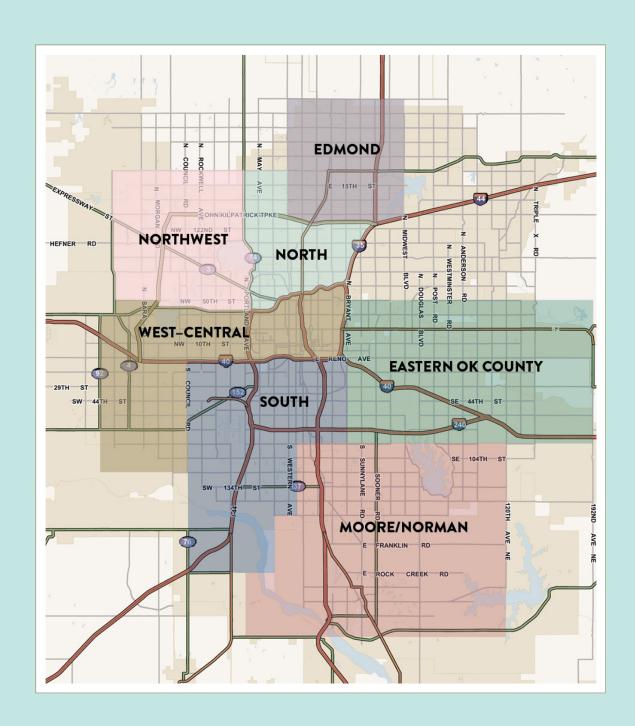
Overall investment sales volume was down prior to the pandemic. Nonetheless, we are continuing to see pad site sales, net investment sales and some smaller center sales fueled by low interest rates and investors seeking returns in a difficult investment environment. However, overall market activity and larger project sales have been limited. The uncertainty both with regard to the viability of tenants and the unknown length of the pandemic have created a difficult environment for investors to navigate. There is a belief that capitalization rates will rise in general and that there will be opportunities to pick up distressed assets. There is money available in the market for acquisitions, both debt and equity, and several distressed asset funds have been started. The magnitude of any rise in cap rates or the number of distressed properties is anybody's guess at this point. Much depends on the length of the pandemic and the number of tenant closures.

Most sales so far this year took place in the first quarter. These transactions were primarily smallish neighborhood and strip centers with the exception of Mayfair Village. Mercer Street Holdings ONE, LLC had originally purchased the loan on the property and acquired direct ownership in November 2018 by foreclosure. After acquiring, they sold off two pad sites, CVS & Aldi, then packaged the remaining property to sell to a developer for repositioning. Mayfair Village has a long and storied history in northwest Oklahoma City, sitting at the south end of the city's original shopping corridor along May Avenue. The Buyer, Precor Ruffin, is in the process of remodeling the center and converting many of the existing buildings to pad sites. The one second quarter sale was the Sprouts anchored sale of Greenbriar Square in south Oklahoma City for \$10.7 million. This sale is notable given that it is new construction, quality tenants and the \$289 per square foot price tag.



OKC METRO SHOPPING CENTER SALES

Address	Submarket	Building SF	Sales Price	Price PSF	Sale Date
610 Kelly Ave	Edmond	42,700	\$3,700,000	\$87	1/24/20
5801 W Britton Road	North	26,050	\$1,900,000	\$73	2/6/20
1201-1227 N Santa Fe Ave	Moore	48,866	\$2,500,000	\$51	2/19/20
5012-5030 N May	Northwest	127,107	\$5,000,000	\$43	3/12/20
12230 S. Pennsylvania	South	37,076	\$10,700,000	\$289	6/30/20
	610 Kelly Ave 5801 W Britton Road 1201-1227 N Santa Fe Ave 5012-5030 N May	610 Kelly Ave Edmond 5801 W Britton Road North 1201-1227 N Santa Fe Ave Moore 5012-5030 N May Northwest	610 Kelly Ave Edmond 42,700 5801 W Britton Road North 26,050 1201-1227 N Santa Fe Ave Moore 48,866 5012-5030 N May Northwest 127,107	610 Kelly Ave Edmond 42,700 \$3,700,000 5801 W Britton Road North 26,050 \$1,900,000 1201-1227 N Santa Fe Ave Moore 48,866 \$2,500,000 5012-5030 N May Northwest 127,107 \$5,000,000	610 Kelly Ave Edmond 42,700 \$3,700,000 \$87 5801 W Britton Road North 26,050 \$1,900,000 \$73 1201-1227 N Santa Fe Ave Moore 48,866 \$2,500,000 \$51 5012-5030 N May Northwest 127,107 \$5,000,000 \$43



PRICE EDWARDS AND CO.

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